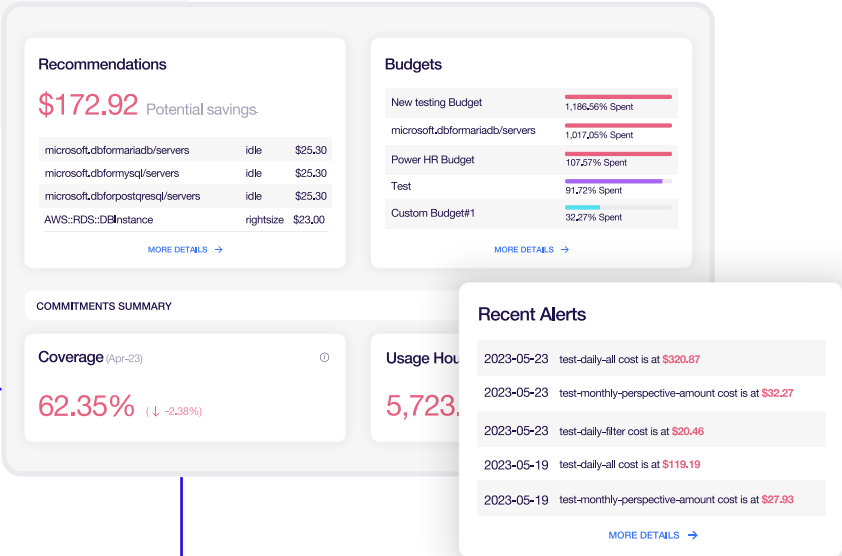


Save Money with Hybrid Cloud Cost Optimization



Cost

Less than 1% of spend.
They're 2-3%



Cost Optimization

Find orphaned resources,
under-utilized resources, and
other cost-saving opportunities.



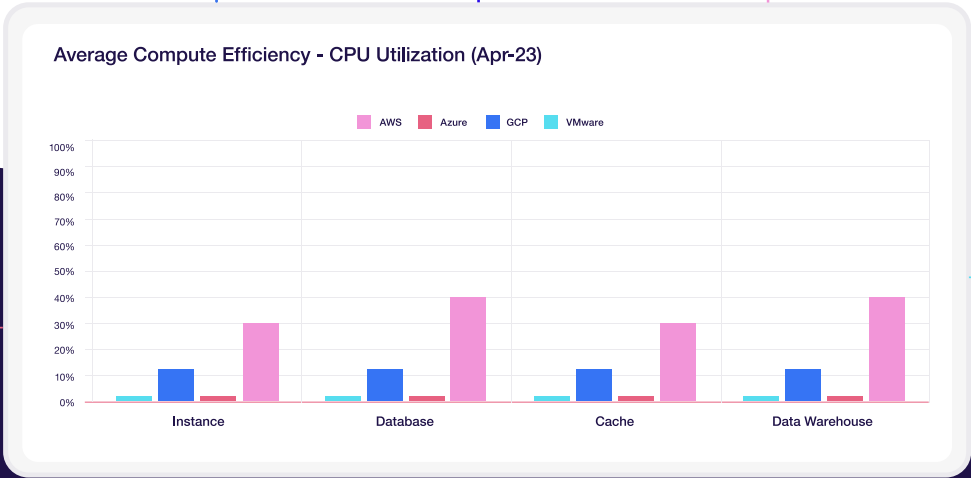
Single Pane of Glass

See all your public and private
clouds in one place with cost,
utilization, history and a
recommendation engine to help
you optimize that infrastructure.



Private Cloud

We support private cloud
and hybrid public/private
cloud environments



DigitalEx vs Competitors

Features	DigitalEx	Competitors
Clouds Supported	All major clouds (AWS, Azure, Google Cloud)	Often limited to a single cloud
Single pane of glass across all clouds	Yes	No
Private cloud metering	Yes	No
Cost Savings	15-40%	Often 5-10%
APIs	GraphQL and REST	No

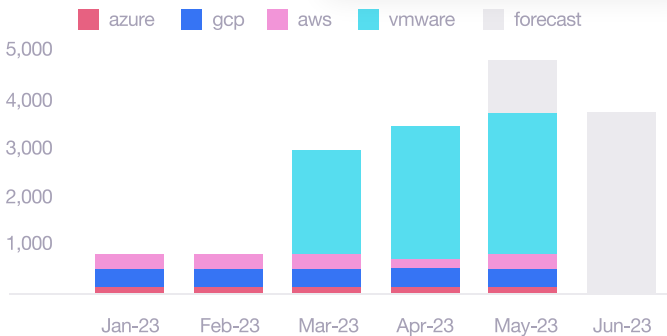
Save Money with Hybrid Cloud Cost Optimization



Partner margins

On a 2% fee, 0.5% goes to us and **1.5%** to you

Cost History



Azure Cost



\$250.71 (5%)

AWS Cost (Jul-23)



\$545.68 (10%)



White label

Brand the solution with your logo



Partner Tier

Control and onboard your customers onto your own tier in DigitalEx



Private Cloud

We support private cloud and hybrid public/private cloud environments



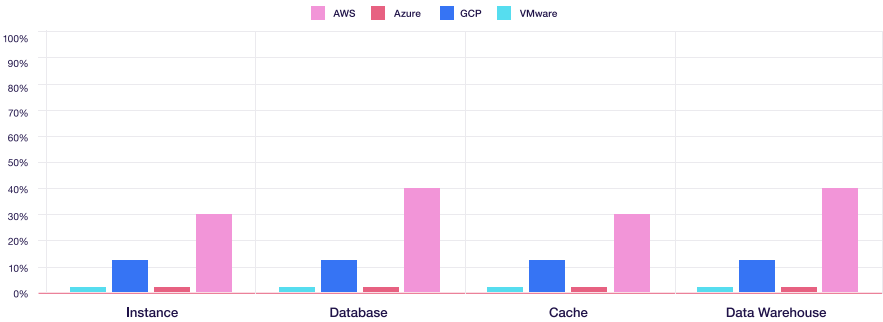
Control Visibility

Control what customers see vs what you see



vmware

Average Compute Efficiency - CPU Utilization (Apr-23)



DigitalEx vs Competitors

Features

Clouds Supported

Single pane of glass across all clouds

Private cloud metering

Cost Savings

APIs

White label

Partner tier

Control Visibility

DigitalEx

All major clouds (AWS, Azure, Google Cloud)

Yes

Yes

15-40%

GraphQL and REST

Yes

Yes

Yes

Competitors

Often limited to a single cloud

No

No

Often 5-10%

No

No

No

No